## UNIVERSIDAD UNIVERSIDAD







# ENGLISH FOR BUSINESS AND MANAGEMENT



STARS RATING SYSTEM

SCIMAGO INSTITUTIONS NATIONAL GEOGRAPHIC LEARNING



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Participants will be able to improve their productive proficiency in spoken and written English while enriching business English vocabulary with self-confidence to communicate effectively in professional contexts and business environments.

DATES:	September 5 - October 7	•
PRICE:	\$180	•
<b>DURATION:</b>	<b>40 hours</b> (20 hours live online learning + 20 hours of independent study) <b>Synchronous hours:</b> Mondays and Wednesdays 18h00 - 20h00 P.M.	•



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## **CONTENT:**

#### WEEK 1

- Product details
- Selling products
- Product problems

#### WEEK 2

- Telephoning
- Emails
- Letters

#### WEEK 3

- Types of Meetings
- Meeting Etiquette

#### WEEK 4

- Making a presentation
- Time management

#### WEEK 5

- Negotiations
- Customer Service



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## **BENEFITS:**

Most national and international organizations use English as a mode of communication; therefore, proficient knowledge of the language assists in the smooth conduct of operations such as regular exchange of emails, presentations, and communication with customers and suppliers.



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